

2021

ANNUAL REPORT



Yavapai Big Brothers Big Sisters

Big Brother
Eric with Little
Brother Chase,
matched since
2017.
See their story,
Page 13.



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Our Mission in Action: Meet Rebecca & Abigail

My Little Sister Abigail and I have been matched for 3 1/2 years. She was in 1st grade when we met and was one of the best 6-year-old soccer players I have ever met.

Our match has definitely grown in the last 2 years, during COVID. We could only see each other on Facetime but we set aside an hour each week to work on projects and set goals as well as play video games once a month. I would sometimes email her with instructions and cutouts for Halloween decorations or a Christmas city made of white paper cups. We also worked on our Gratitude Journals and we set goals for the school year together. We talked about what we were grateful for and my favorite memory is when she said she was grateful for "Rebecca" ... that's me!

She has become very open and honest with me in the last year. I'm glad she trusts in me and is able to talk about how she feels about things that happen in her world.

Now that we are back in person for our visits, we see each other each week when she is at karate lessons and has recently tested and was awarded an Orange belt with honors. She is very athletic and loves karate as well. We are counting down to fall break and planning a trip together to Las Vegas for a Karate Competition.

We recently went to the Monster Truck event in PV, she got an autograph from the only female driver in the competition, which was exciting in itself.

She is excited to be 10 now, and heading to 5th grade next year. The time is flying by ... but I love every minute with her.



A Word From Our Executive Director

Dear Stakeholders,

When I reflect on my childhood, I envision the faces of adults that supported and encouraged me. Smiles and hugs and words of encouragement in good times and bad. I was lucky, as I was one of four kids in a complicated dynamic that involved "bonus" siblings, parents and grandparents.

Today's modern families typically involve several "bonus" relationships, layered with diverse lifestyles and technological components we could have never imagined in the 70s. We were encouraged to go outside to play, but to look out for predators (who were easily identified since they were said to wear name-tags that said "Stranger Danger" and handed candy from a van.)

Today, as children engage in the outside world through technology and devices, predators present themselves as friends or support as a way to encourage trust and often involve deep emotional strategies to entice youth into risky behaviors.

Implications of risky behaviors today are simply more permanent and often lead to dramatic repercussions than they did in the 70s and 80s. Parents struggle today to keep up with the ever changing threats as technology and culture supersedes interaction and decision making, causing distraction, uncertainty and many times fear.

Organizations such as Yavapai Big Brothers Big Sisters are needed now more than ever in history to supply bridges to developing youth with caring adults to assist with decision making for positive outcomes and to guide youth through uncertain times.

The outcomes that ensue from intentional, meaningful and professionally supported relationships are described throughout these pages through statistics and stories of encouragement, friendship, and positive mentoring. I encourage you to join us as we look back at what we have offered families throughout our communities for 50 years, take a moment to reflect where we are today, and discover what our forward thinking agency has planned as we face the future in service.



Erin Mabery
YBBBS Executive Director



Our Staff in Action for Christmas 2021: Through a generous donation of toys, clothes and blankets from the RealtyOne Group and The Linus Project, the staff of YBBBS was able to help over 30 families and Big volunteers for a total of 140 children who received some wonderful gifts to open on Christmas morning.

OUR MISSION

"Create and professionally support one-to-one mentoring relationships that ignite the promise in us all."

OUR VISION

"Mentoring allows everyone to achieve their full potential."

WHAT WE DO



Little Brother Charley shows off the "bird condo" he and Big Brother Al made in the fall of 2021.

We Believe ...

that mentoring allows everyone to achieve their full potential.

YBBBS matches volunteers (Bigs) from all walks of life with youth (Littles). A successful match lasts at least one year, however, the average for a match at YBBBS is 46 months with proven outcomes for youth in several aspects:

- 52% Less likely to skip school
- 55% More likely to enroll in college
- 46% Less likely to start using drugs
- Become more civically engaged

Through 2020 and 2021 we have identified and matched volunteers (Bigs) from all walks of life with youth (Littles) who have been impacted by the pandemic, in addition to dealing with other complicated social issues. Our Bigs also are positively impacted by being connected to us and our amazing Littles.

Bigs ages 16 to 96 report they feel they can give back, stay engaged and active, experience new adventures, and gain an incredible connection that can last a lifetime.

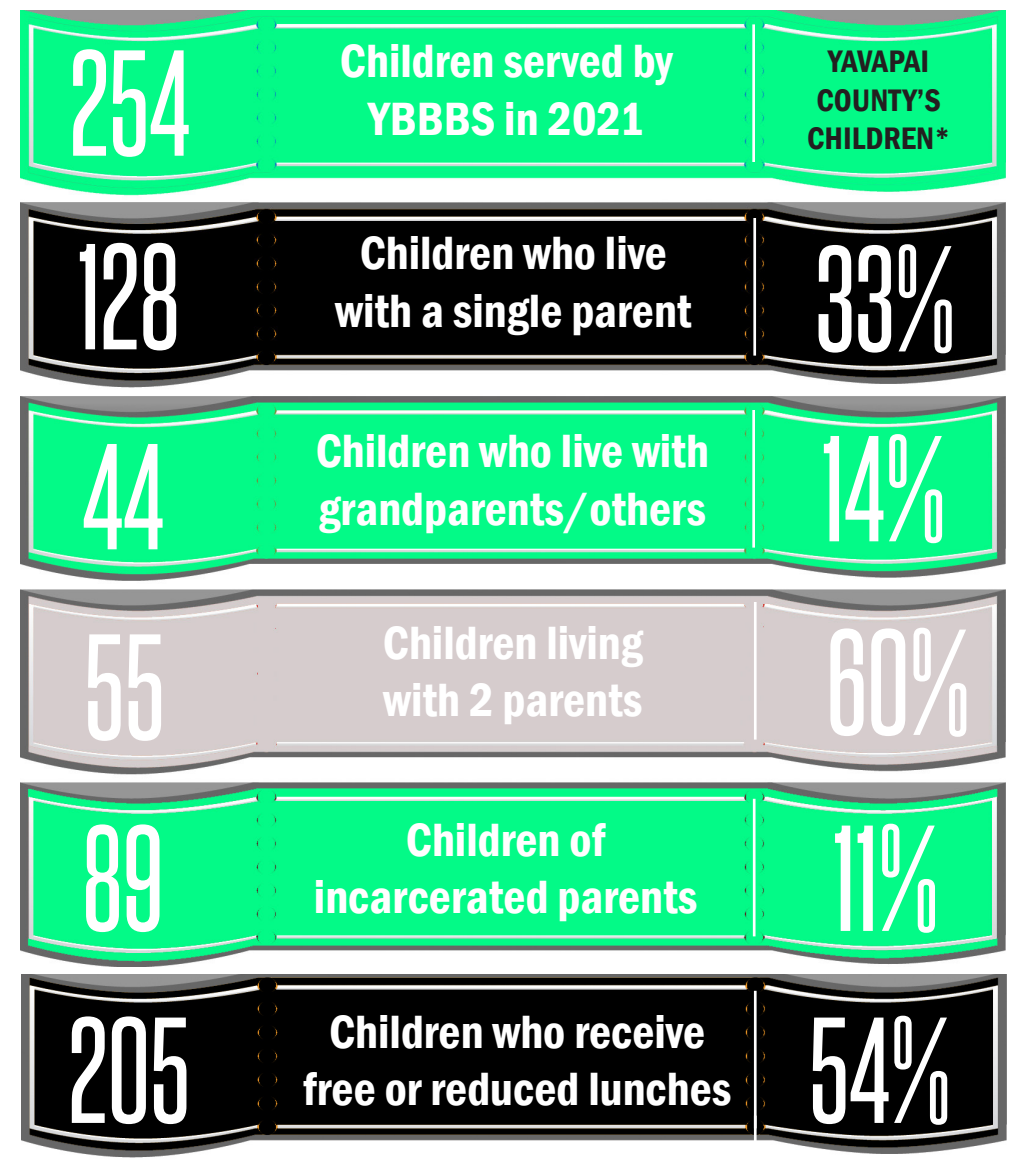
We continuously support our Matches throughout these fulfilling relationships with Littles ages 6 to 24 – impressionable ages when youth form their values and future plans for their adult life.

"Now more than ever, supportive programs such as Big Brothers Big Sisters are needed to safely and intentionally assist youth through these uncertain times with an eye on the future,"

said Erin Mabery, YBBBS Director.

WHO WE SERVE

A Snapshot of the Children & Families of YBBBS



Annual APS Baseball Clinic for Little Brothers and Little Sisters.

*County Statistics from Census.gov, CountyHealthRankings.org, Firstthingsfirst.org, Azheadstart.org, Arizona Dept. of Education & Yavapai Juvenile Justice



A Word From Our Program Director

"Mentoring doesn't just happen in buildings, it happens out in the world."

Throughout 2021, our educated and professional Program Staff continued to find innovative ways to make and maintain matches that ensured child safety.

We successfully converted to working remotely due to COVID 19, while continuing to be effective with positive mentoring for children in Yavapai County.

COVID has impacted every aspect of our Program. Community matches that are comfortable meeting in person started seeing each other face to face in May 2021, with strong recommendations to follow the CDC and Yavapai County Health Department guidelines.

Some matches continue to meet online to chat, play games, or learn a new hobby or skill together. We re-opened one Site-Based Facilitated program in Prescott Valley with elementary school-aged Littles and High School Bigs and we will be expanding to other locations in 2022 as school districts allow visitors back on campus.

Match Advisors made more frequent match support calls to check on the health and safety of matches throughout 2021. They continue to offer resources, referrals, and support to increase family stability (utilizing the YBBBS Resource Book); social media safety; counseling referrals; rent assistance, food, clothing, and job resources. We also delivered COVID support boxes to families with masks, sanitizer, basic food items and more, donated by the Greater Yavapai Coalition. Donations were also successfully distributed over the holiday season, including over 200 gifts, six holiday meals; 10 bikes, and gift cards to our Littles and their families.

Yavapai BBBS Program was deemed in compliance with the National BBBSA Affiliate Compliance Audit in April 2021. The Program Manual was revised to align with BBBSA Standards of Practice and was approved by National BBBSA in February 2021. We have been able to maintain stability, with little staff turnover. This has allowed Program to focus on strengthening matches, revising forms to meet our national office's changes, and cross-training staff in order to provide better service. The program has improved and deepened match support and case management which is reflected by the increase of our Quality Assurance scores. We are proud of our many accomplishments this past year.

The program will continue to actively recruit Volunteers in the community in order to reduce the number of children waiting for their Big Brothers and Sisters. In 2022, we will expand Program Services allowing young adults to remain in the program up to the age of 25, with Workforce Development and Business Mentoring. We will also offer training to Volunteers and parents/guardians through our mentoring app and our national affiliate's Learning Exchange module.

The Program staff continues to show resilience, dedication, and teamwork to promote the Mission and Vision of Yavapai Big Brothers Big Sisters.



WHERE OUR CHILDREN LIVE
Prescott: 84
Prescott Valley: 93
Chino Valley: 18
Cottonwood: 17
Sedona: 15
Camp Verde: 9
Paulden: 6
Cornville: 4
Rimrock: 4
Clarkdale: 3
Dewey: 1

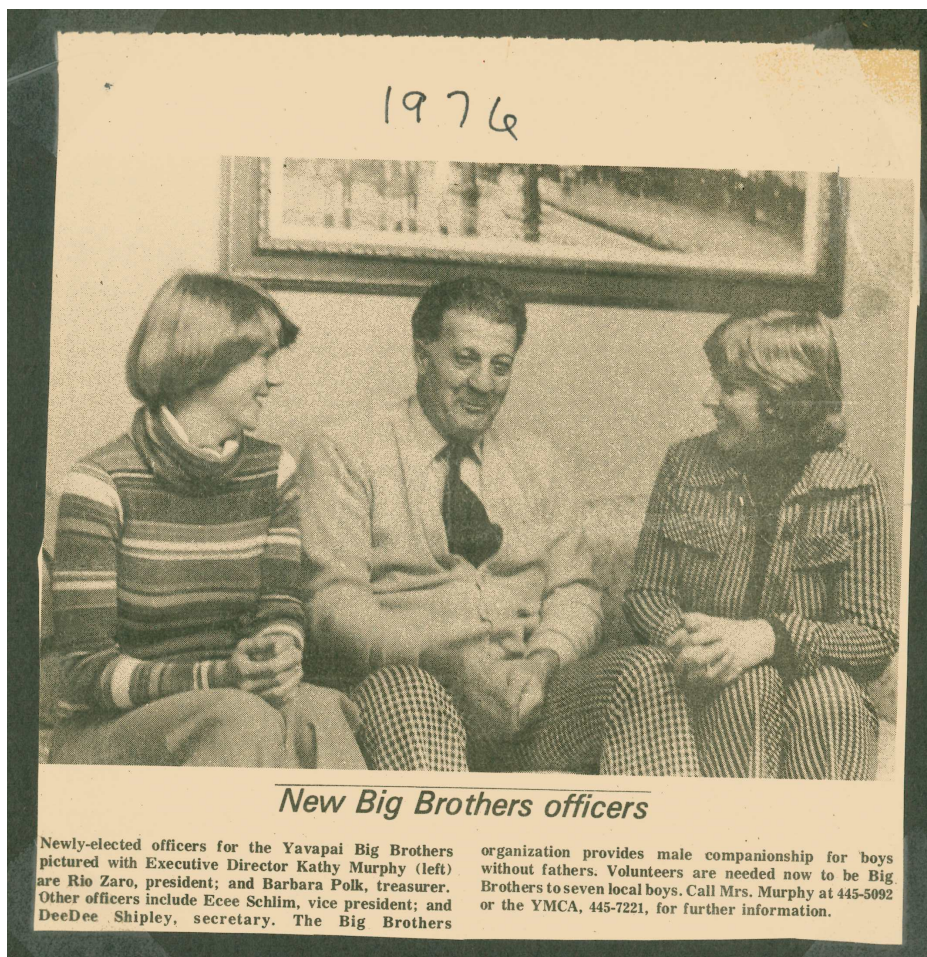
– Karen Boehm, Program Director



WHERE WE'VE BEEN

Founded in 1971 through a VISTA program grant, the agency has grown to be the leading youth mentoring agency in Yavapai County, having served over 11,000 children and their families in five decades.

Please read on to discover Where We've Been, Where We Are and Where We Are Going. Our journey to provide mentors to local children could not be possible without the support and partnership of caring people like you.



Newly-elected officers for the Yavapai Big Brothers pictured with Executive Director Kathy Murphy (left) are Rio Zaro, president; and Barbara Polk, treasurer. Other officers include Ecee Schlim, vice president; and DeeDee Shipley, secretary. The Big Brothers organization provides male companionship for boys without fathers. Volunteers are needed now to be Big Brothers to seven local boys. Call Mrs. Murphy at 445-5092 or the YMCA, 445-7221, for further information.



Help from Big Brothers

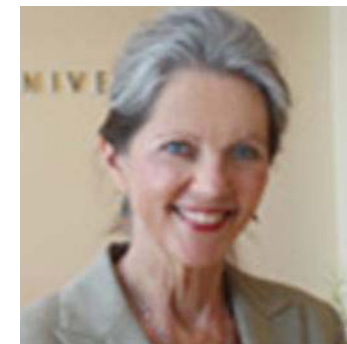
Tony (left), Alan and Chris Wilson learn a little bit about a motorcycle from Big Brother staff member Jon Adsil, who is among those working to establish a Big Brother organization in Yavapai County. (Courier Photo by Joe Kraus)



BROTHERS — Big Brother Clay Reinhardt talks with Little Brother Pat Fraher, 10. Pat goes to Sacred Heart School.

A Word From Our First Leader

Before graduating from ASU in 1971 I went to work at the Juvenile Detention Center in Phoenix. I quickly saw that the large majority of young offenders, boys, and girls, came from homes missing one or both parents. I also noted that youth who were matched with a Big Brother or Big Sister rarely re-offended. It didn't take a genius to conclude that if these young people would have had Bigs early on, it was extremely unlikely that they would have gotten into trouble. That conclusion led me to make my life's work one-to-one mentoring.



that has helped thousands of boys and girls. A dedicated Board of Directors provided strategic leadership with significant contributions made by Paul Border, Rebecca Finken, Martin Gottlieb, Harold Greenberg, Billie Grobe, Kati Kelly, Bob Mariano, Perry Massie, and Travis Rushing, which guaranteed ongoing success.

To ensure program effectiveness, a partnership with Harvard University was developed to create ongoing evaluation tools to measure the effects of mentoring on school performance and juvenile arrest rate. Our success with matched boys and girls brought success in community fundraising and grants enabling us to match more than 11,000 youth over 50 years.

When I moved to Prescott in 1972, I joined the Yavapai Big Brothers Board of Directors. The program had been started by VISTA workers but had languished after their grant ended. Three years later, the board asked me to lead the organization as Executive Director. I was the sole employee, working part-time to supervise existing matches, interview, and match new Bigs and Littles. We only had 14 matches and \$1,400 in the bank but our vision was to serve every child who needed us.

Barbara Polk, Bill Murphy, other community leaders, and a dedicated staff embraced that vision with me and built the platform for an organization

Looking toward the future, a local rancher and seven-time Big Brother, David Jenner made the initial gift to start the YBBBS Foundation. Many other supporters have since joined David to help bring caring adults into the lives of coming generations of boys and girls in need.



David Jenner

Kathleen Murphy
YBBBS President & CEO, retired

TIMELINE: HOW WE BECAME 50 YEARS BIG

YBBBS is proud to have served over 11,500 Littles, Bigs, and families in Yavapai County over the past 50 years and looks forward to remaining relevant in the next 50 by deepening and expanding services to ensure our youth beyond age 18 are confident and ready to join the workforce."

- John Scholl
Chino Valley Unified
School District Superintendent
& YBBBS Board Member

1971

FOUNDED

YBBBS created through a VISTA Grant to serve area boys

1976



1ST DIRECTOR HIRED
Kathleen Murphy

1978

LITTLE SISTERS

Big/Little Sisters are added to the program

1984

NEW PROGRAM

School-based mentoring started

1984

FIRST BOWL FOR KIDS' SAKE

The annual fundraising & Big recruitment event has engaged the community for 36 years



2000

NATIONAL RECOGNITION

Recognized as a leader among 486 agencies

SERVICE-AREA EXPANSION

Program expanded to Verde Valley and Sedona with opening of Cottonwood office

2004

NEW PRESCOTT OFFICE

Opens doors on Lakeside Village Dr.

2008



AWARDED

Received Quality Award from Big Brothers Big Sisters of America

2016

RECOGNITION

Recognized as Arizona's Top Charity by business.org

2018

QUALITY ASSURANCE INTEGRATION

Program Department case support excels under implementation of updated quality assurance guidelines and oversight.

2020

MORTGAGE BURNING

Cottonwood office mortgage paid off

2021



Our Mentoring is Professional, Intentional & Meaningful • Azbig.org

WHERE WE ARE

Our Achievements

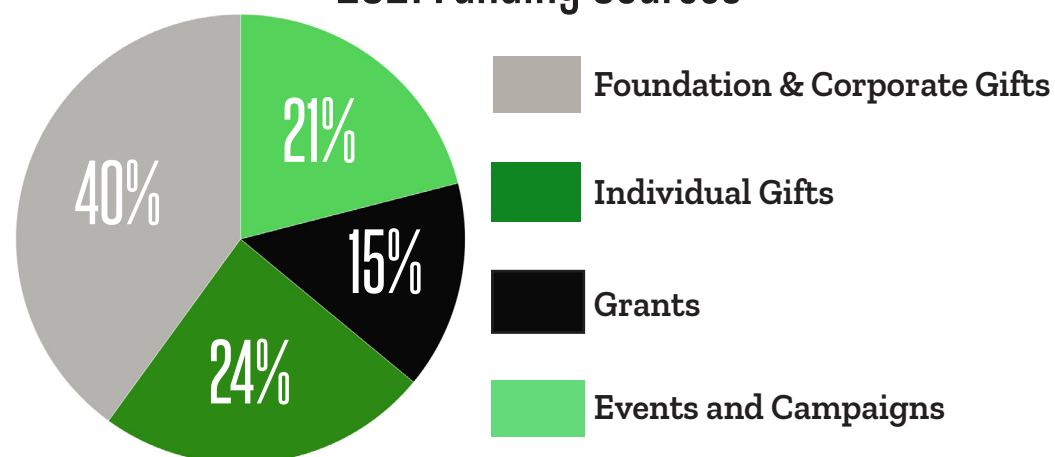
AT YBBBS, we are focused on continuously engaging longtime supporters in our mission while also encouraging new individuals to join our amazing community of stakeholders.

Over the past year and as a result of the generosity of our donors, we were able to retain quality staff, enabling our programming to be delivered professionally to create the greatest outcomes for our Littles.

Despite the challenges of the last year and the continued impact of the pandemic, which prohibited us from hosting traditional in-person events, our incredible community contributed more than \$650,000 to support our programming and services.

This enabled YBBBS to pro-actively respond to the needs of our Bigs, Littles and their families without having to compromise the quality of our programming.

2021 Funding Sources



2021 Notable Numbers

- More than \$115,000 raised through generous AZ Tax Credit contributions
- \$130,000 in Foundation gifts received from three generous supporters
- More than \$25,000 gifted from businesses & corporations in honor of long-lasting event support and partnership

Highlights from 2020's IRS 990

- Total Revenue: \$873,832
- Salaries/Comp/Benefits: \$445,143
- Total Expenses: \$710,806
- Net Assets: \$1,424,078

For a full financial report, view the agency's latest 990 at azbig.org.

A Word From Our Board Treasurer

Yavapai Big Brothers Big Sisters is in good financial standing as we enter 2022, the organization's 51st year of operation.

This organization has a strong history of service to the community and has been well supported by the community in its mission to deliver mentorship to the youth of Yavapai County.

Over the past two years, the staff and Board have been proactive and responsive to the challenges brought on by the Covid-19 pandemic.

Without the ability to come together in person, the team had to adapt to cut costs without compromising the services provided to Bigs, Littles, and their families.

Despite these challenges, we were able to stay engaged with long-time partners to continue to communicate our response to community needs and also to demonstrate our plans to pursue new revenue sources

that enable us to remain financially sustainable.

The staff has done an excellent job of ensuring YBBBS has utilized all of the financial tools available as a result of the pandemic, enabling the organization to maintain a solid base of reserves that will be complemented by a strong spring fundraising agenda that includes the return of Bowl for Kids' Sake, a strong push to finish out the 2021 Tax Credit Drive, as well as the Mentoring Symposium.

We at YBBBS are also eagerly looking to the fall when the Annual Gala will return.



Dane Beck
YBBBS Board Treasurer

Our Mission in Action: Meet Eric & Chase



While still in middle school, Little Brother Chase was matched with Big Brother Eric. Now a high school senior, Chase counts Eric as a lifelong friend.

School wasn't always easy for Chase, but with Eric's encouragement, that changed.

Chase noticed that Prescott High offered welding as an option in the JTED program. Eric encouraged him and would mention how important school, and particularly, math was to becoming a welder. "I would let him know as hard as it might be, he needed to do his best to understand math," shared Eric.

Eric didn't push Chase over the years about careers or the future, but would casually mention those topics occasionally. "My goal was just to make sure he stayed in school."

WHERE WE ARE GOING

Meet Our Donor Relations Director

In the coming year, we will continue to apply what we have learned over the past two years to our fundraising and engagement plans. We have hired professional fundraising staff to lead these efforts with purpose and intentionality.



This past January, we welcomed Marlo Dykeman to the YBBBS team to serve as our Donor Relations Director, who has an eight-year history of working in the nonprofit sector.

“We are so excited to have Marlo on board at YBBBS. Marlo has mentoring in her heart. Her smile and attitude are infectious, and she is as creative as she is knowledgeable. Our staff is already learning from her experience, and she has jumped right in with our team and stakeholders,” said Erin Mabery, Executive Director of Yavapai Big Brothers Big Sisters.

“Being a Yavapai County resident, she is already familiar with our proud county residents but is eager to meet our newest neighbors. I can’t wait to see what Marlo brings to the table, and I feel she is excited to be with us, serving our incredible communities.”

“Our fundraising approach is to dedicate staff resources to where we have the greatest opportunity for success. We recognize the need to continue to differentiate our revenue sources for increased financial sustainability, which will support the delivery of YBBBS’ comprehensive programming,” shared Marlo.

Donor Profile: Gene & Barbara Polk

Gene and Barbara Polk have been gracious, generous donors and supporters throughout their history with the agency through numerous events and campaigns.

“We are grateful for ongoing supporters like the Polk’s, who have been instrumental to the agency maintaining and growing its 50 years of service to this community.

Multi-year investments to YBBBS have allowed us to increase organizational capacity and sustainability to provide quality programming to the current matches in the program while also enabling us to enroll additional children year after year who need our services the most,” said YBBBS Executive Director, Erin Mabery.



Gene & Barbara Polk

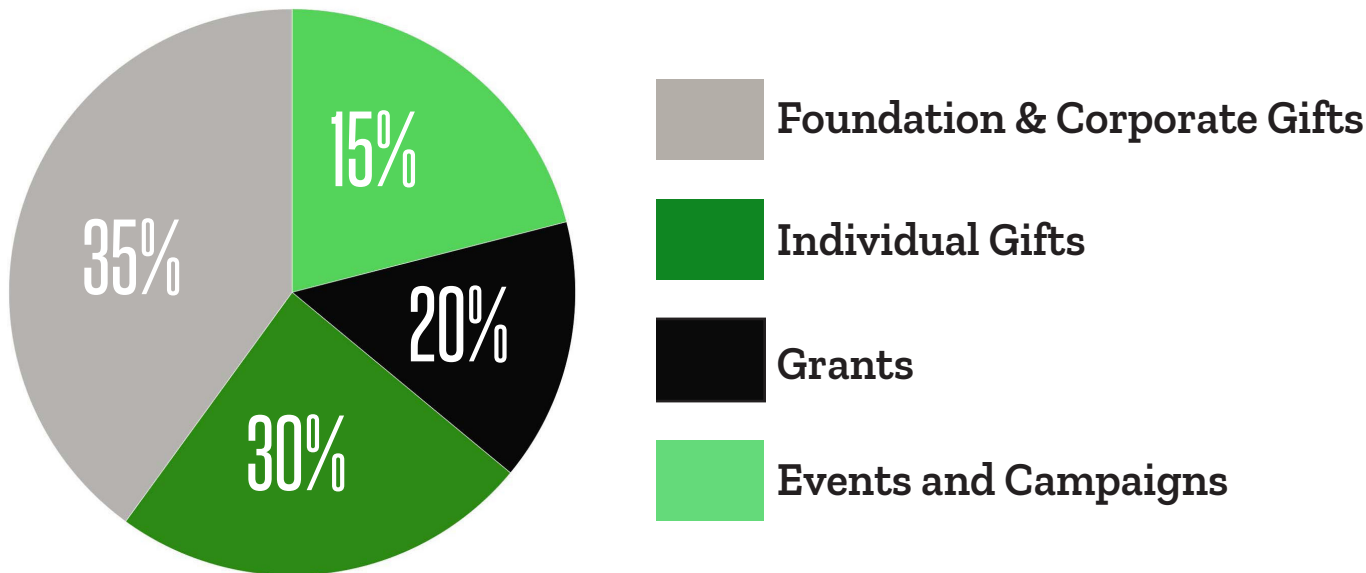
“Ongoing support gives YBBBS the runway that we need to continue to be a healthy organization while providing the space to innovate and grow. As we approach this next phase in our organization’s history, growing our services in depth and in width, these multi-year investments will be key in continuing to support this work.”

Ready to make a multi-year investment and increase your impact? Contact Marlo Dykeman at mdykeman@azbig.org to explore projects that need your ongoing support!

2022’s Revenue Goals

The chart below demonstrates our revenue goals for the upcoming year with a focus on increasing individual giving and grant funding.

Goal for 2022: \$900,000



To reach these goals, our fundraising team has put an innovative plan in place that is rooted in evidence-based practices that are relationship-based to keep supporters of the organization stewarded in order to understand the immense impact an investment has on YBBBS.

Additionally, the giving plan includes strategies and activities to generate new supporters of our mission.

We encourage community members to engage with YBBBS in the following ways:

- Host a gathering and connect your network with YBBBS
- Join us at events. Watch azbig.org as event details are released:
 - BFKS in April 2022
 - Mentoring Symposium May 7, 2022
 - Annual Gala Nov. 12, 2022
- Make a tax credit contribution to YBBBS
- Consider a multi-year investment
- Assess if your employer will match your gift

Visit our website for more information or contact our Donor Relations Director, Marlo Dykeman directly at mdykeman@azbig.org

A Word From Our Board Chairperson

Aloha Friends,

As the APS Community Affairs Manager for the NW Division of APS, I have a unique perspective to see mentoring in action every day.



Whether I'm attending a city council meeting or supporting our nonprofits as a board member, I witness leaders mentoring future leaders, staff mentoring new hires, teachers mentoring students, business owners mentoring young entrepreneurs, and more.

Mentoring at all age levels is the necessary thread that can knit a strong bond throughout a community, helping it to thrive! As the Chairperson of the Board of Yavapai Big Brothers Big Sisters, I wholeheartedly agree with our vision that mentoring allows everyone to achieve their full potential. Providing mentoring that is professional, intentional, and meaningful is the guiding principle of this agency, not only for youth but for the young adults who are entering our local workforce.

As we move forward with a goal to provide life skills and mentoring beyond high school, I'm reminded how fortunate I was to have strong mentors as parents. They were kind, loving, and respectful, but at the same time, they provided strict guidelines and expectations.

At YBBBS, we recognize that not all children are able to have that unique combination of guidance in their formative years. That's where our services come into play. During the pandemic, we provided families with much-needed resources to survive, but we also provided critical mentoring to children whose worlds changed overnight. Our BIG mentors stepped up to the challenge, as did our valued staff.

As we look forward to 2022 and beyond, we promise our community and YOU that we will continue to be BIG, PROFESSIONAL, INTENTIONAL, and MEANINGFUL as we mentor the youth of Yavapai County.

Stay safe and take care!

**Aloha,
Darla**

Our 2022 Board of Directors

Darla DeVille, Chairperson
APS

Dane Beck, Treasurer
Beck Legacy Group

John Scholl, Program Chair
Superintendent, CVUSD

Wendy Ross, Secretary
Yavapai County

Todd Klein, Past Chairperson
Klein Properties and Investments

Geoff Hyland
Remax Mountain Properties

Veronica Aguilera
Wisepath Financial Group

Toni Jarnagin
Owner, Source One Supply

Sherri Pimental
Sales & Marketing, Service Master

Guy Roginson
Executive Editor, Talking Glass Media

Verde Valley Community Board

David Johnson

David Biermann

Shelly Kitchen

Chuck Mitchell

Workplace Mentoring: A Crucial Need in 2022 & Beyond

As the #1 mentoring agency in Yavapai County, we are proud to join our community's conversation recognizing that education and training are the foundations of thriving communities.

The agency is in the planning stages of implementing a program for college or trade-career readiness, extending our reach to 18- to 24-year-olds.

"This year we will be expanding into workforce development programming to include those young adults entering the workforce by professionally and strategically creating and aiding mentor relationships through partnerships with local businesses, high schools, and colleges or vocational institutions," said Erin Mabery, Executive Director of YBBBS.

"We have recognized that positive mentoring impacts the ability to break the cycle of systemic poverty and the resulting social implications. Our program also adds a layer of protection for children who have become increasingly disconnected from their normal supports. These things together help create a net for catching youth to assist them in becoming productive and participatory citizens, parents and employees."

Our Mission in Action: Meet Vivianita & Phyllis

Vivianita was a Little Sister matched with Big Sister Phyllis since she was 6. She credits her Big Sister with encouraging her to further her education after high school.

"I've always wanted to be in the medical field, I just didn't know what department. Once I went with my sister to her ultrasound appointment with her son, I was very intrigued. I looked up all the ins and outs of the job and reached out to a few ultrasound techs to see how they liked their job and then I just applied," shared Vivianita. "Phyllis was also a nurse so she gave me a lot of great advice about the medical field. She has been very helpful in all my achievements throughout the years."

Phyllis shared that, "as her mentor we did have conversations about career choices. These conversations did not start when she was a teenager.



Rather, I think, from day one in our relationship, we talked about the future, her potential. I took every appropriate opportunity to praise her for good efforts in school, good decision making, and, achieving in the face of difficulty. I reminded her that hard work pays off, that when there is competition for jobs, admission to school programs and such, she would stand out. I think I saw myself as her cheerleader. I attended many

school open houses, most of her athletic events, and, often went on field trips.

Vivianita was the recipient of the Platt Family Scholarship for Verde Valley students and this enabled her to enroll in the West Coast Ultrasound Institute. She will graduate in April 2023.

"Without her positive influence, I'm not sure I'd be where I am today," said Vivianita.

DISENGAGED YOUTH

These youth are between 16 and 24 and they are not in school and they are not working. The reasons can vary: societal, familial, financial, educational, personal.

Many can't find work because they lack the skills required in this job market. Cost is also a roadblock to post-secondary job training or college.

- 5.5 million U.S. youth in this age group are considered disengaged.
- 12% in this age group are considered disengaged youth in Arizona:
 - 12% are Black
 - 14% are Latino
 - 9% are White
- In Yavapai County: 11% of youth in this age group are considered disengaged.

– Sources: Measure of America and Opportunity Nation

Becoming BIG in Our Marketing

Mentoring doesn't just happen in buildings ...
IT HAPPENS OUT IN THE WORLD



We Are
BIG
Yavapai Big Brothers Big Sisters • azbigs.org

A Word From Our Communications & Marketing Director

As a child advocate and four-year Big Sister, it is important to me in my agency role to convey how much the YBBBS mission positively impacts our community.

In 2021, we enhanced our logo and national branding to emphasize that our mentoring is **BIG**, like our name implies. Our new tagline shares that we are "Professional, Intentional and Meaningful" in our mentoring program.

This means we distinguish ourselves in this field with our highly-trained, educated and professional staff. Our goal is not only to match a child with a caring, adult mentor, we also provide much-needed resources to strengthen their support network.

2022 promises to be an exciting year as we expand services beyond high school, to ensure our young adults have a stronger framework for career success.

Our Mentoring Is
**Professional
Intentional
Meaningful**
We are BIG
Yavapai Big Brothers Big Sisters • azbigs.org

Robin Layton
Communications & Marketing Director

THE YBBBS FOUNDATION

A Word From Our Foundation Director

Your Legacy Gift Can Help Assure the Next 50 Years

As Yavapai Big Brothers Big Sisters celebrates over 50 years of providing personal, meaningful and impactful mentoring for the children in our communities, we would like to take this opportunity to talk to you, our loyal supporters and volunteers, about taking the long view about the next 50 years, and why you might want to consider making a Legacy Gift to our Foundation.

What are Legacy Gifts and why are they so important to the future of our mission?

In a word, **Sustainability**.

As most in the community are aware, Yavapai Big Brothers Big Sisters charges no fees for matching children with caring Bigs who offer their time and attention to their Littles, to give them a chance to grow into productive and successful adults. Because of that, each year the agency must focus much of its time and effort to raising the funds necessary to support its mission and program.

Some years ago we began an effort to build an endowment that would help support our programs for years to come. We recognized that a substantial endowment would generate a yearly stream of income that would supplement the agency's fundraising efforts.

While we had some early success, the press of daily activities caused us to lose focus on that effort. In early 2012, we decided to re-focus our efforts on endowment building, and created the Yavapai Big Brothers Big Sisters Foundation to take on that job.

Our Foundation has only one goal – to build and manage our endowment fund.

To that end, we focus almost all of our efforts on asking agency supporters to consider making a Legacy Gift to our endowment.

Legacy gifting usually takes the form of a Planned Gift that the donor includes as part of his or her estate planning, and can take the form of one or more of several strategies that direct a significant gift to the

Foundation upon the person's death. There are also a few of these strategies that can be implemented during the donor's lifetime.

One of our Legacy donors once explained his decision to include our Foundation in his will this way: "If I write you a check today, you are going to spend that money tomorrow on your programs, but if I leave you something in my will, it will be like writing a check every year forever. So I would be helping kids who aren't even born yet." That just may be the best and simplest definition of sustainability we have ever heard.

In the 10 years since we created our Foundation, we have had some very real success in growing our endowment, and more than a few of our supporters have also confirmed to us that they have included our Foundation in their estate plans, which means additional gifts will grow the endowment even further in the future. And over those 10 years, the Foundation has been able to provide almost \$300,000 in funding to the agency.

If you might have some interest in considering making a Legacy Gift to our endowment, we would be delighted to meet with you and your attorney or financial advisor to discuss how a planned gift could benefit you and your family while at the same time help us build our endowment.

If you might consider such a gift, please call Paul Border, the Director the Foundation, at 602.615.2080 or Marlo Dykeman, the YBBBS Donor Relations Director, at 928.778.5135.



Paul Border
YBBBS Foundation Director

Thank You to Our Donors & Partners

2021 Major Donors

APS
Foothills Bank
MI Windows & Doors
Sparklight
Connolly Electric & Mechanical
Wells Fargo Foundation
LL Borok Foundation
Margaret T. Morris Foundation
Arizona Community Foundation
JW Kieckhefer Foundation
Mr. & Mrs. Perry & Sandy Massie
Mrs. Lorna Pabst De Acosta
Kiwanis Club of Prescott
Dr. & Mrs. Greg & Becky Oldani

Mr. & Mrs. Jerry & Nancy Showalter
Mr. & Mrs. Ron & Rebecca Finken
Kathleen Kelly Living Trust
Mr. & Mrs. Larry & Geneta Plaster
Ms. Isabel Arnone
Dr. & Mrs. Milton & Catherine Schild
Mr. & Mrs. George & Linda Steiner
Mr. Bill Smith
DOWL
Jazmin Evenson, Dutch Bros.
Barrett Floors
Mrs. Kathy Morrow
Sherri & Bing Batten
American Crown Commercial Cleaning

2021 Event Sponsors & Partners

Connolly Electric & Mechanical
Mr. Mark Carlile
APS
Starbucks
Coldwell Banker Mabery Real Estate
Biermann Construction and Development, Inc
Phoenix Cement Company
Foothills Bank
Verde Valley Hardware
Goettl's High Desert Mechanical
Kiwanis Club of Camp Verde
Sinagua Impressions, LLC
Crazy Tony's Markets
Fornara Eye Center
Hales Roofing Co Inc
J-Welb Construction
Kiwanis Club of Camp Verde
Lawler Construction
Page Springs Cellars
Pioneer Title
Smelter Town Brewery
THAT Brewing Company, LLC
Verde Valley Medical Center
Vortex ATV Rental
Mr. & Mrs. Tim Cox



YBBBS matches and community supporters gathered in Cottonwood to play in the Bean Bags for Kids' Sake tourney in June 2021.

The Findlay Toyota Center
Fann Contracting
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